Project name	Elektrokrajina Power Distribution Project
Country	Bosnia and Herzegovina
Business sector	Power and Energy
Project ID	47658
Funding source	EBRD loan proceeds
Type of contract	Project goods, works and services
Type of notice	Invitation for Tenders
Issue date	**28 September 2018**
Closing date	**14 November 2018**

Bosnia and Herzegovina
Elektrokrajina Power Distribution Project

INVITATION FOR TENDERS

Reconstruction of Medium and Low Voltage networks in business units of Elektrokrajina in Republic of Srpska, Bosnia and Herzegovina

This Invitation for Tenders follows the General Procurement Notice for this project, which was published in *EBRD website Procurement Opportunities (www.ebrd.com)*, 21 April 2016 and updated 29 August 2017. This Invitation for Tenders is published on EBRD Web Site and on the website of ZP Elektrokrajina a.d. Banja Luka *(www.elektrokrajina.com)*

ZP Elektrokrajina a.d. Banja Luka (Mixed holding Elektroprivreda Republike Srpske "ERS"-Parent Company stk. company Trebinje – dependent company "Elektrokrajina" stk. company Banja Luka), the Employer, has received a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of Elektrokrajina Power Distribution Project.

The Employer now invites sealed tenders from contractors for the following contracts to be funded from part of the proceeds of the loan:

- Lot No.1. Reconstruction of Medium and Low Voltage networks in five business units of Elektrokrajina: Banja Luka, Prijedor, Laktaši, Srbac and Novi Grad;
- Lot No.2. Reconstruction of Medium and Low Voltage networks in four business units of Elektrokrajina: Gradiška, Prnjavor, Mrkonjić Grad and Kozarska Dubica.

The contracts includes supply and installation of Medium Voltage (MV) and Low Voltage (LV) equipment and reconstruction of underground and overhead lines in urban, suburban and rural areas.

It is expected that the contract will commence in the 1st quarter of 2019 and will be completed within three years.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

- Successful experience as a main contractor in the execution of at least two (2) contracts related to construction or reconstruction medium and/or low voltage networks or other power lines of a magnitude comparable to the proposed contract within the last five (5) years. For assessment purposes the values of the referred contracts shall be not less than the equivalent of the following amounts:

  Lot No.1 EUR 1,300,000
  Lot No.2 EUR 1,400,000

- Successful experience as a contractor (prime or subcontractor) in the execution of at least two (2) contracts for construction and/or reconstruction of medium and low voltage power lines of a nature and complexity comparable to the proposed contract within the last five (5) years. For assessment purposes the referred contracts shall include construction and/or reconstruction of at least 20 km of medium voltage power lines, and 20 km of low power voltage networks, including underground and overhead lines. With respect to the these and other contracts the total length of constructed and/or reconstructed medium voltage power lines within this period should be at least 50 km and low voltage power lines – at least 50 km.
- Average annual turnover as prime contractor for the last five (5) years - not less than the equivalent of the following amounts:

  Lot No.1 EUR 2,000,000
  Lot No.2 EUR 2,100,000

- Sound financial position of the tenderer over the last five years; access to, or availability of liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet: (a) the cash flow for the proposed contract for a period of six (6) months, estimated as not less than the following amounts:

  Lot No.1 EUR 500,000
  Lot No.2 EUR 550,000

  (b) the overall cash flow requirements for the proposed Contract and (c) tenderer's current commitments for other contracts;
- Adequate key personnel and equipment necessary for timely and successful implementation of the project in accordance with the requirements specified in the tender documents;
- Manufacturers' Authorizations for major items of equipment named in Technical Specifications, if the tenderer or a joint venture partner is not their manufacturer.
- Other criteria specified in the tender documents.

To strengthen their capacities the companies may wish to form joint ventures with manufacturers or vendors of equipment, or to claim experience and capabilities of their parent or sister companies by submitting parent company guarantees as detailed in the tender documents.

Tendering for contracts to be financed with the proceeds of a loan from the Bank is open to firms from all countries. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is

prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations.

The applicable procurement rules are the Bank's Procurement Policies and Rules (PP&R) which can be located at: http://www.ebrd.com/news/publications/policies/procurement-policies-and-rules.html

Tender documents may be obtained from the office at the address below upon payment of a non-refundable fee of € 300,00 (three hundred) for payments from abroad or BAM 600,00 (six hundred) for payments within BiH**.** The method of payment will be direct deposit to a specified bank and account number.

Instructions for payment:

1. Applicants from outside of Bosnia and Herzegovina:

- Intermediary Bank: Deutsche Bank AG, Frankfurt Am Main
- SWIFT: DEUTDEFF XXX
-Account: EUR
-Bank name: NOVA BANKA AD, Banja Luka
-BIC (SWIFT): NOBIBA22
-Beneficiary: MH ERS,ZP Elektrokrajina a.d. Banja Luka ,Kralja Petra Prvog Karadjordjevica 95
-Account number: BA395551101000272887
-Purpose: Obtaining Bidding Document No. **EBRD-LVMV-supply and install-2018**
-Payment instruction shall state that ''all cost bear applicant"

1. Applicants from within Bosnia and Herzegovina:

-Bank name: NOVA BANKA AD, Banja Luka
-Beneficiary: MH ERS,ZP Elektrokrajina a.d. Banja Luka ,Kralja Petra Prvog Karadjordjevica 95
-Account number: 555-00700046178-45
-Purpose: Obtaining Bidding Document No. **EBRD-LVMV-supply and install-2018**

Upon receipt of appropriate evidence of payment of the non-refundable fee, the documents will promptly be dispatched ; however, no liability can be accepted for their loss or late delivery.

The bidding documents will be sent to e-mail address indicated in the written application, may be taken over on CD-ROM at the address below or, if requested by the Bidder, sent on CD-ROM by the courier on Bidder's cost.

All tenders must be accompanied by a Tender Security in the amount equivalent to the following:

Lot No.1 EUR 60,000
Lot No.2 EUR 65,000

Tender security may be issued in euro or in Bosnia and Herzegovina convertible marka (BAM) at the exchange rate established by the Central Bank of Bosnia and Herzegovina for

the date of issue, in a form of a bank guarantee or in other form prescribed by the tender documents and acceptable to the Employer.

The tenders must be delivered to the address below on or before 14.11.2018, 11:00 Central European Time, at which time they will be opened in the presence of the tenderers' representatives who wish to attend.

Prospective tenderers may obtain further information from:

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